

Very Profitable New York City MEP/IT Consulting Engineering



This is an award-winning full-service Mechanical, Electrical and Plumbing/Fire Protection & IT infrastructure, Engineering Consulting firm. Founded in March 2007, they are a Women Business Enterprise (WBE) certified by The New York City Department of SBE, the New York State Department of Economic Development, The Port Authority of New York & New Jersey, and the City of Philadelphia Office of Economic Opportunity (OEO) Registry. With over 100 years of engineering design experience, the partners have successfully engineered both new construction and renovation projects including academic facilities, tenant interiors, corporate headquarters, commercial office buildings, healthcare facilities, laboratories, industrial facilities, financial management, data center and residential buildings, restaurants, and mixed-use facilities.

Highlights

- Licensed in 21 states.
- New York City location
- Well-connected in the NYC infrastructure
- Seasoned long term management in place.
- Strong backlog/industry demand
- Use BIM 360/Revit on multiple projects.
- Extremely profitable
- LEED Silver, Gold and Platinum Certified projects
- '21/'22 Covid hit NY City hard, so many projects pushed or canceled. Long term historical and current very smooth



Financial Summary

Item	2020	2021	2022	2023(p)	2024 (p)
Revenue	8,612,805	7,037,922	7,480,895	10,008,448	10,500,000
Operating Expenses	6,634,074	6,723,460	6,978,031	7,548,919	7,919,675
Net Income	1,978,819	314,462	502,864	2,459,529	2,580,325
Total Add backs/Adjustments	192,346	263,047	272,287	432,446	444,741
Normalized EBITDA	2,171,165	577,509	775,151	2,891,974	3,025,066

Next Steps. The Enginuity Group has been engaged as the Company's exclusive advisor regarding this contemplated transaction. Upon receipt and approval of an executed Confidentiality Agreement and Buyer Profile, EE will forward a more detailed Confidential Information Memorandum. Under no circumstance should the Company be contacted directly. Please direct all inquiries to EE. For NDA & Buyer profile <http://www.eenginuity.com/1072.html.html>